

**PMT's**  
**Arts, Commerce & Science College, Shevgaon**  
**Department of Commerce**  
**Program Outcome,**  
**Program Specific Outcome and Course Outcome**  
**2019-2020**

**Commerce  
Programme  
Outcomes**

Sr. No.	Programme	Objectives	Programme Specific Objectives
1.	Bachelor of Commerce (B.Com)	<p>PO1. Effective Communication: Speak, read, write and listen clearly in person and through electronic media in English and in one Indian language, and make meaning of the world by connecting people, ideas, books, media and technology.</p> <p>PO2.Social Interaction: Elicit views of others, mediate disagreements and help reach conclusions in group settings.</p> <p>PO3.Effective Citizenship: Demonstrate empathetic social concern and equity centred national development, and the ability to act with an informed awareness of issues and participate in civic life through volunteering.</p> <p>PO4.Ethics: Recognize different value systems including your own, understand the moral dimensions of your decisions, and accept responsibility for them.</p> <p>PO5.Environment and Sustainability: Understand the issues of environmental contexts and sustainable development.</p> <p>PO6.Self-directed and Life-long Learning: Acquire the ability to engage in independent</p>	<p><b><u>F.Y.B.COM</u></b></p> <p><b>Financial Accounting :</b> 1. To impart the knowledge of various accounting concepts 2. To instill the knowledge about accounting procedures, methods and techniques. 3. To acquaint them with practical approach to accounts writing by using software package.</p> <p><b>Business Economics (Micro):</b> 1. To expose Students of Commerce to basic micro economic concepts and inculcate an analytical approach to the subject matter. 2. To stimulate the student interest by showing the relevance and use of various economic theories. 3. To apply economic reasoning to problems of business.</p> <p><b>Business Mathematics and Statistics:</b> 1. To prepare for competitive examinations 2. To understand the concept of Simple interest, compound interest and the concept of EMI. 3. To understand the concept of shares and to calculate Dividend 4. To understand the concept of population and sample. 5. To use frequency distribution to make decision. 6. To understand and to calculate various types of averages and variations. 7. To understand the concept and application of profit and loss in business. 8. To solve LPP to maximize the profit and to minimize the cost. 9. To use correlation and regression analysis to estimate the relationship between two variables. 10. To understand the concept and techniques of different types of index numbers.</p>

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		and life-long learning in the broadest context socio-technological changes	<p><b>Banking and Finance</b>  <b>[Fundamentals of Banking]</b>  1. To acquaint the students with the fundamentals of banking. 2. To develop the capability of students for knowing banking concepts and operations. 3. To make the students aware of banking business and practices. 4. To give thorough knowledge of banking operations. 5. To enlighten the students regarding the new concepts introduced in the banking system.</p> <p><b>Marketing and Salesmanship</b>  <b>[Fundamentals of Marketing]</b>  1) General Objective of the Paper.  a) To create awareness about market and marketing. b) To establish link between commerce/Business and marketing.  2) Core Objectives of the paper. a) To understand the basic concept of marketing. b) To understand marketing philosophy and generating ideas for marketing research. c) To know the relevance of marketing in modern competitive world. d) To develop an analytical ability to plan for various marketing strategy.</p> <p><b><u>S.Y.B.COM</u></b></p> <p><b>Business Communication.:</b>  1. To understand the concept, process and importance of communication. 2. To develop awareness regarding new trends in business communication. 3. To provide knowledge of various media of communication. 4. To develop business communication skills through the application and exercises.</p> <p><b>Corporate Accounting:</b>  To enable the students to develop awareness about Corporate Accounting in conformity with the provisions of Companies Act and Accounting as per Indian</p>

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			<p>Accounting Standards. 1. To make aware the students about the conceptual aspect of corporate accounting 2. To enable the students to develop skills for <b>Computerized Accounting</b></p> <p><b>Business Economics (Macro):</b>  1. The objective of the course is to familiarize the students the basic concept of Macro Economics and application. 2. To Study the behavior of the economy as a whole. 3. To Study the relationship among broad aggregates. 4. To apply economic reasoning to problems of the economy.</p> <p><b>Business Management:</b>  1. To provide basic knowledge &amp; understanding about business management concept. 2. To provide an understanding about various functions of management.</p> <p>Elements of Company Law:  1) To impart students with the knowledge of fundamentals of Company Law. 2) To update the knowledge of provisions of the Companies Act of 2013. 3) To apprise the students of new concepts involving in company law regime. 4) To acquaint the students with the duties and responsibilities of Key Managerial Personnel. 5) To impart students the provisions and procedures under company law.</p> <p><b>Business Administration:</b>  1. To provide basic knowledge about various forms of business organizations 2. To acquaint the students about business environment and its implications thereon. 3. To aware them with the recent trends in business</p> <p>Cost and Works Accounting:  To Impart The Knowledge Of: 1. Basic Cost concepts. 2. Elements of cost. 3. Ascertainment of Material and Labour Cost.</p>

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			<p><b><u>T.Y.B.COM</u></b></p> <p><b>Business Regulatory Framework (Mercantile Law):</b></p> <ol style="list-style-type: none"> <li>1. To acquaint students with the basic concepts, terms &amp; provisions of Mercantile and Business Laws.</li> <li>2. To develop the awareness among the students regarding these laws affecting business, trade and commerce.</li> </ol> <p><b>Advanced Accounting.:</b></p> <p>To impart the knowledge of various accounting concepts To instill the knowledge about accounting procedures, methods and techniques. To acquaint them with practical approach to accounts writing by using software package.</p> <p><b>Indian &amp; Global Economic Development:</b></p> <ol style="list-style-type: none"> <li>1) To expose students to a new approach to the study of the Indian Economy.</li> <li>2) To help the students in analyzing the present status of the Indian Economy.</li> <li>3) To enable students to understand the process of integration of the Indian Economy with other economics of the world.</li> <li>4) To acquaint students with the emerging issues in policies of India's foreign trade.</li> </ol> <p><b>Auditing &amp; Taxation:</b></p> <p>The Study of Various Components of this course will enable the students:</p> <ol style="list-style-type: none"> <li>1. To acquaint themselves about the concept and principles of Auditing, Audit process, Assurance Standards, Tax Audit, and Audit of computerized Systems.</li> <li>2. To get knowledge about preparation of Audit report.</li> <li>3. To understand the basic concepts and to acquire knowledge about Computation of Income, Submission of Income Tax Return, Advance Tax, and Tax deducted at Source, Tax Collection Authorities under the Income Tax Act, 1961.</li> </ol> <p><b>Business Administration II:</b></p>

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			<p>To acquaint the students with basic concepts &amp; functions of HRD and nature of Marketing functions of a business enterprise.</p> <p><b>Cost and Works Accounting II:</b>  1. To provide Knowledge about the concepts and principles application of Overheads  2. To provide also understanding various methods of costing and their applications</p> <p><b>Business Administration III:</b>  To acquaint the students with the basic concepts in finance and production functions of a business enterprise.</p>